



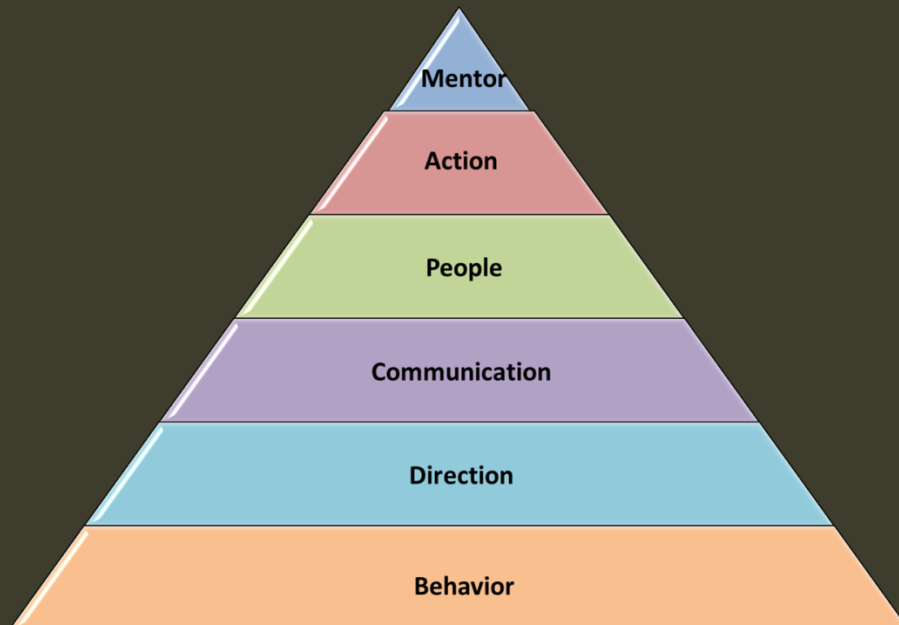
Competitive Edge

Performance Solutions, LLC

Business Management Systems

Strategy Improvement Excellence

LEADERSHIP MODEL



The
Leadership
Pyramid

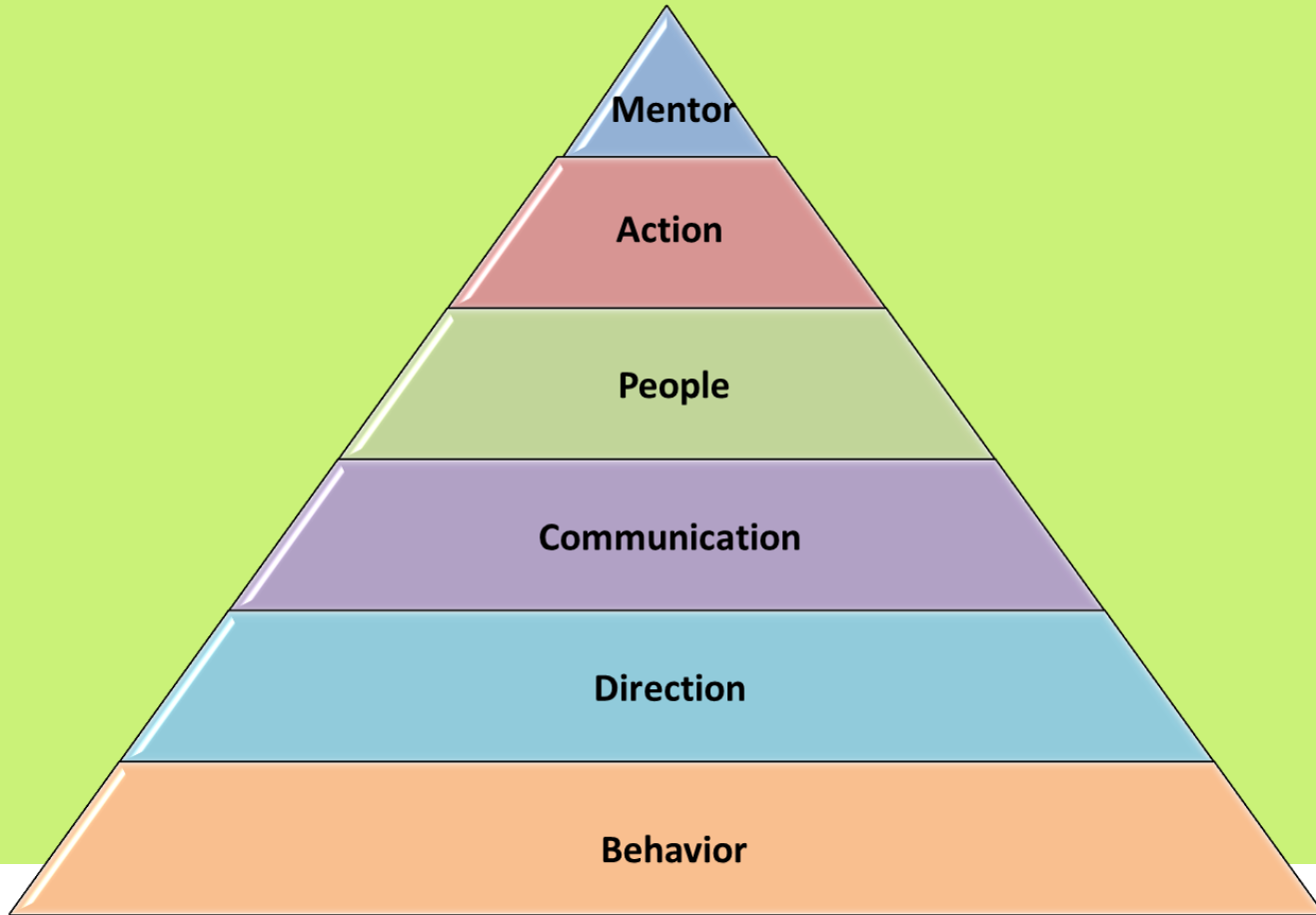
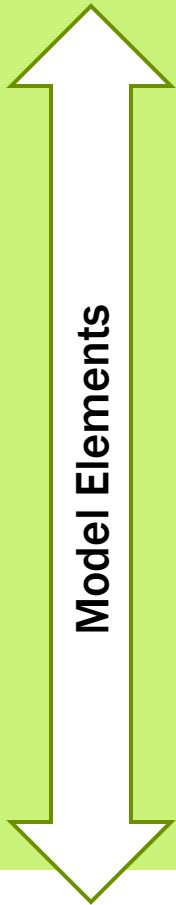
THE LEADERSHIP DOOR

First, you must decide if you want to walk through this door.

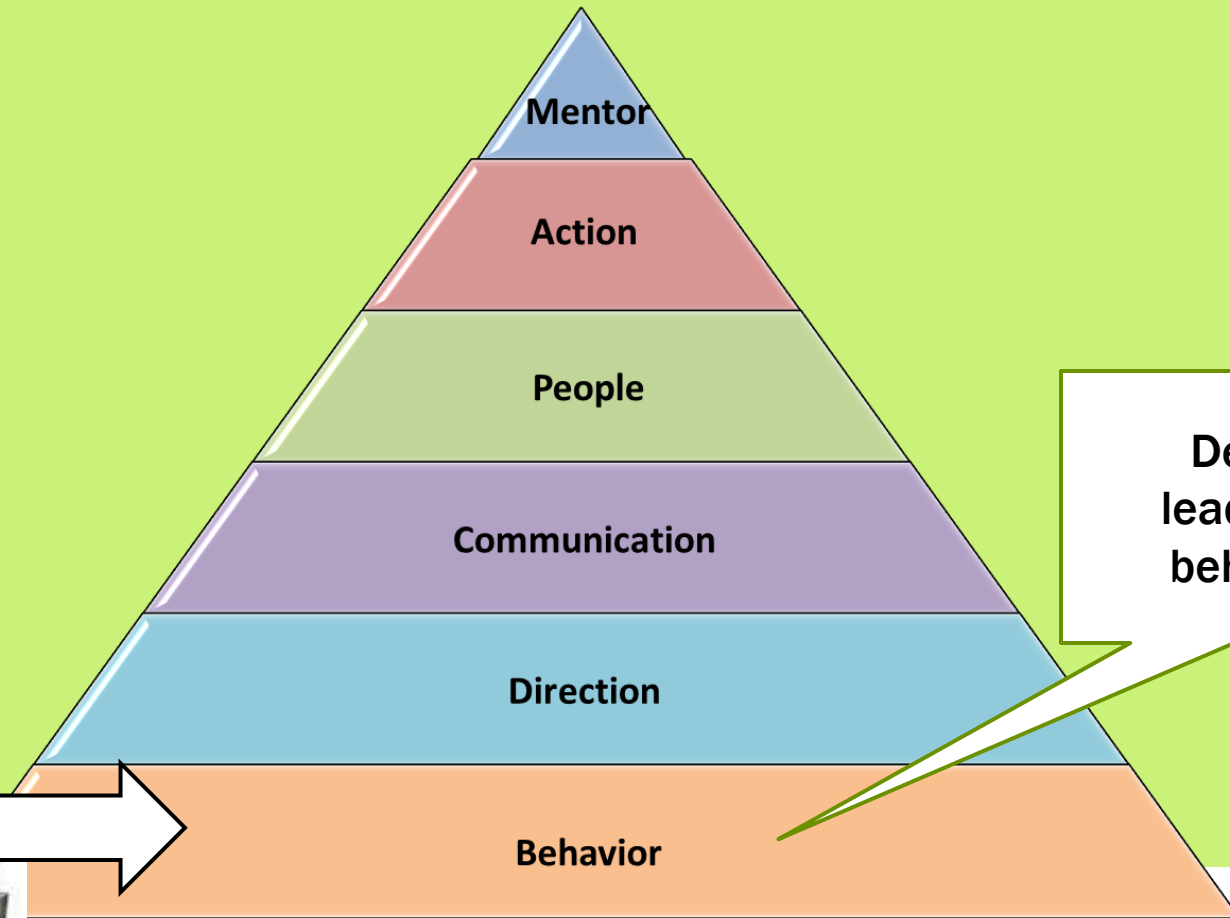
Leadership



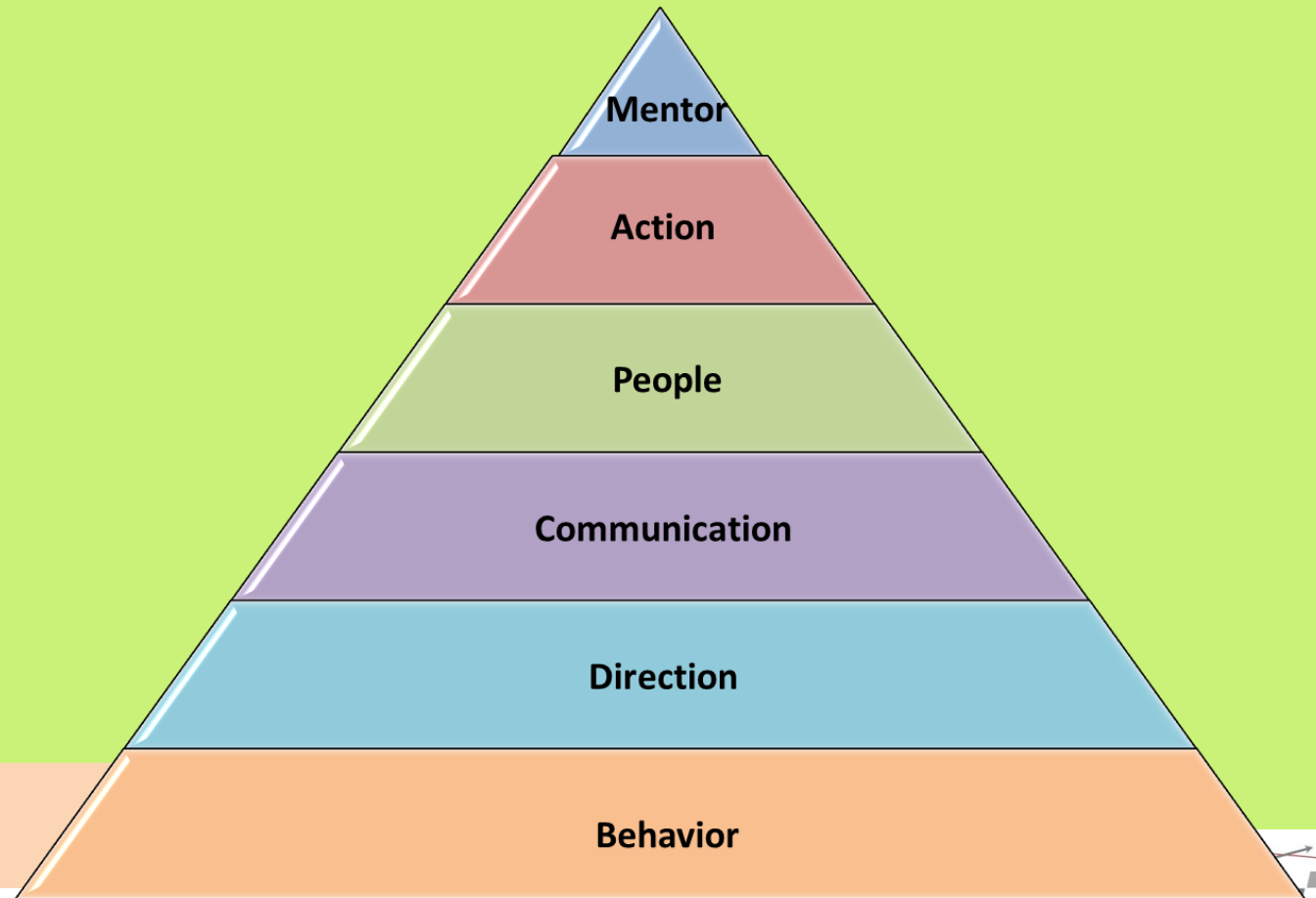
THE LEADERSHIP PYRAMID



THE LEADERSHIP PYRAMID



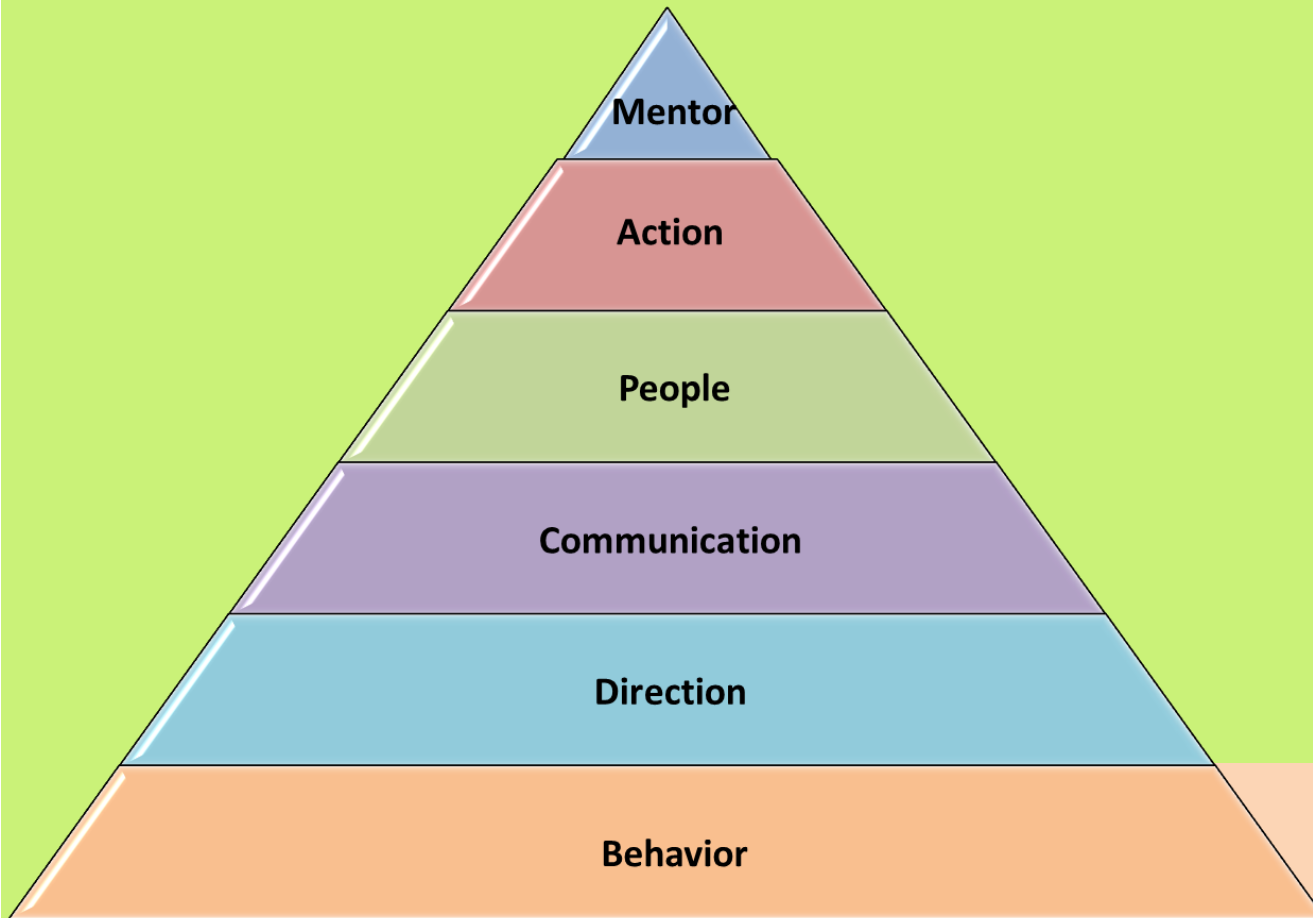
LEADERSHIP BEHAVIOR



Attributes:

- Competent
- Confidence
- Authentic
- Integrity
- Character
- Role-Model

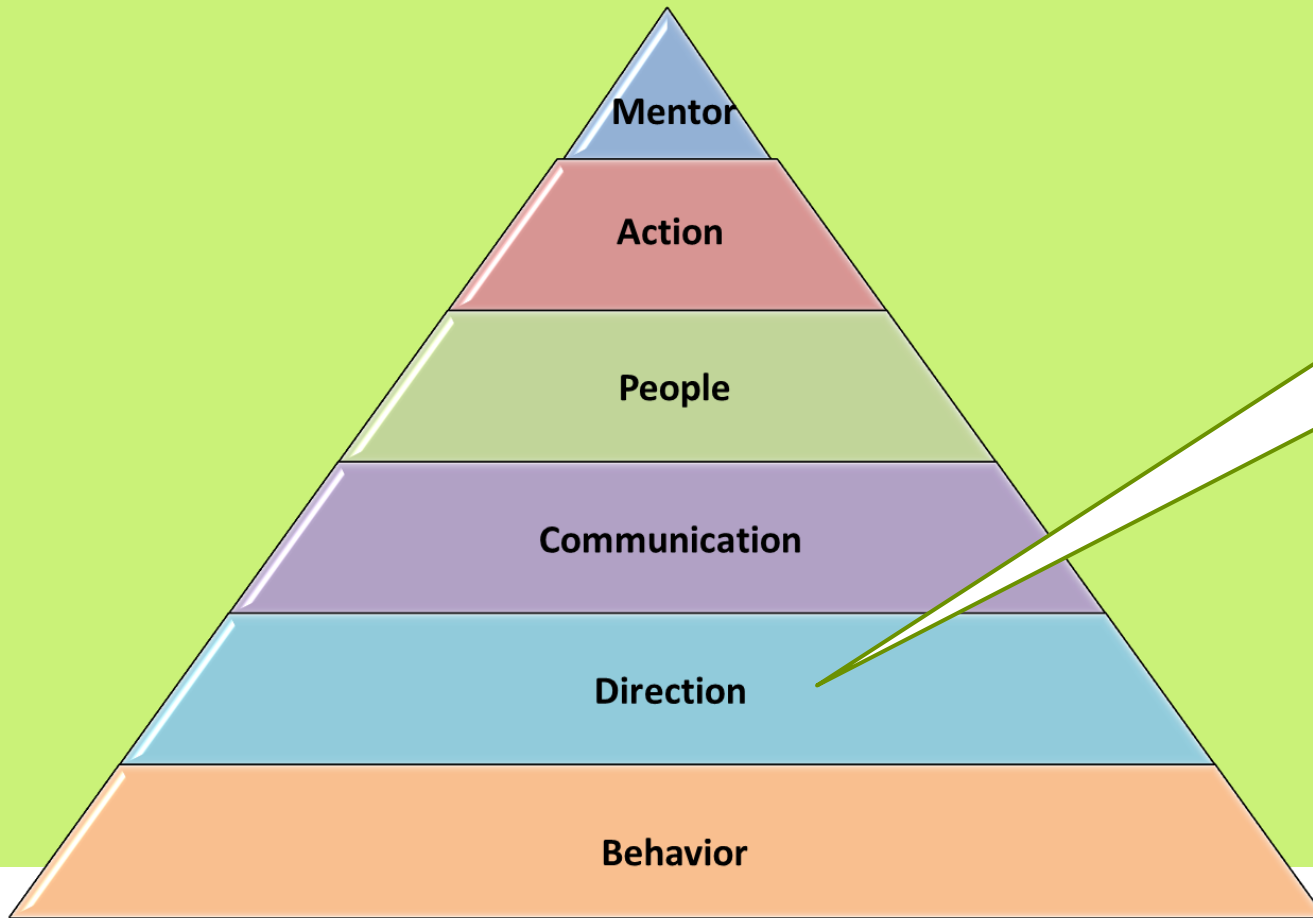
LEADERSHIP BEHAVIOR



Attributes:

- Responsible
- Stable
- Resilient
- Competitive
- Courageous
- Optimistic
- Learner

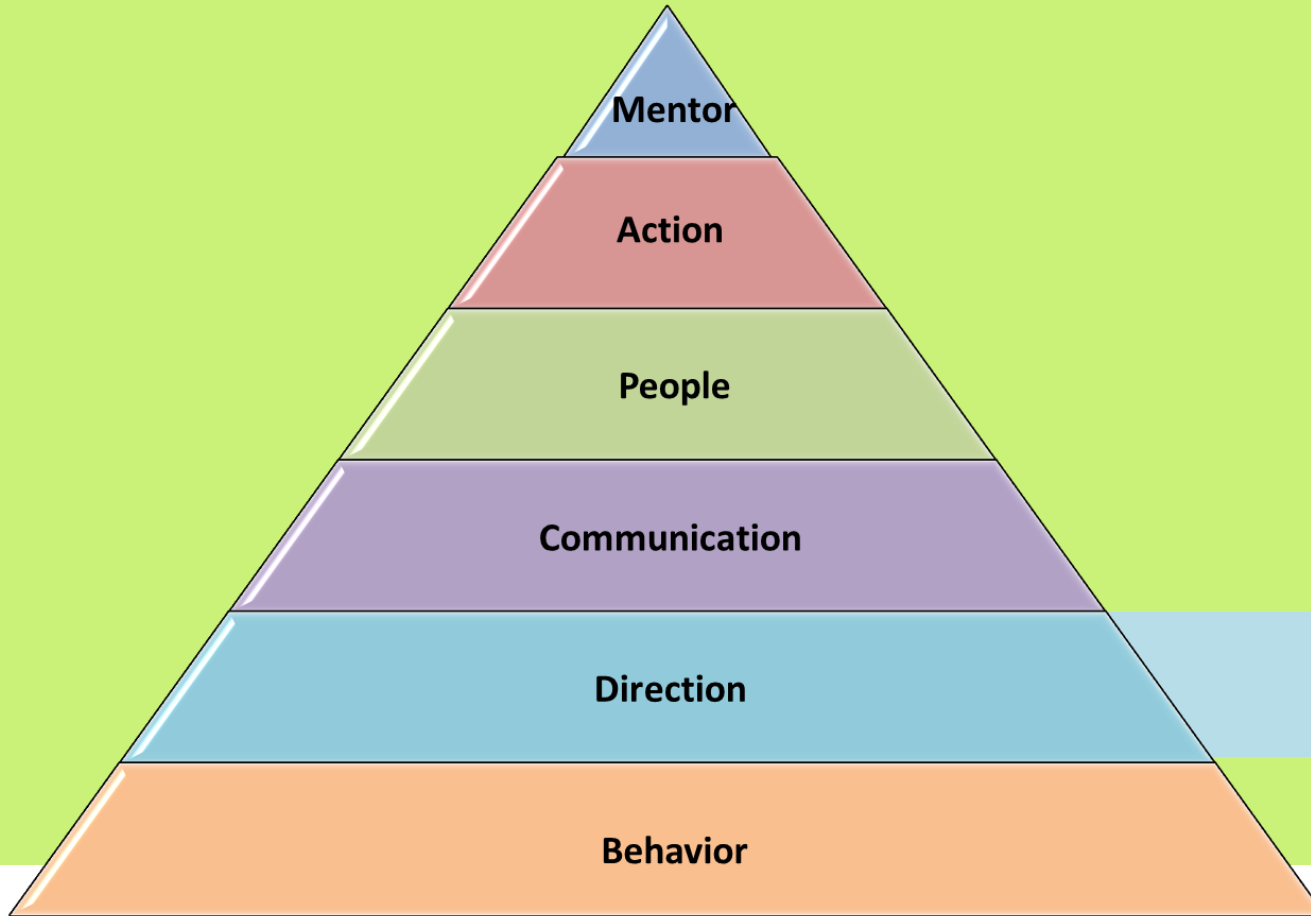
DIRECTION



Ability to Set Direction



DIRECTION

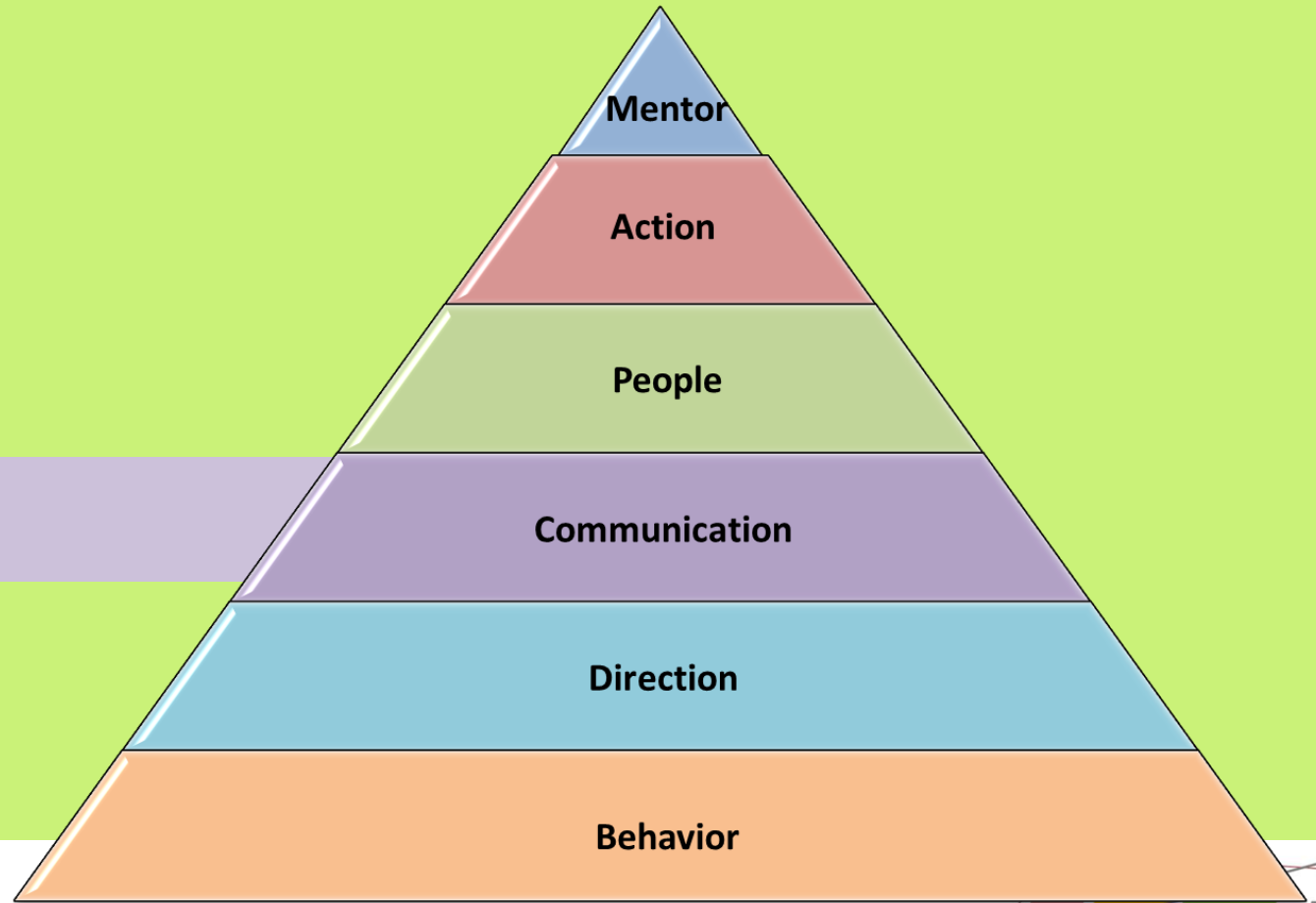


Attributes:

- Set Vision
- Establish Strategy
- Ability to Integrate
- Planner
- Organizer
- Broad Perspective
- Intuition

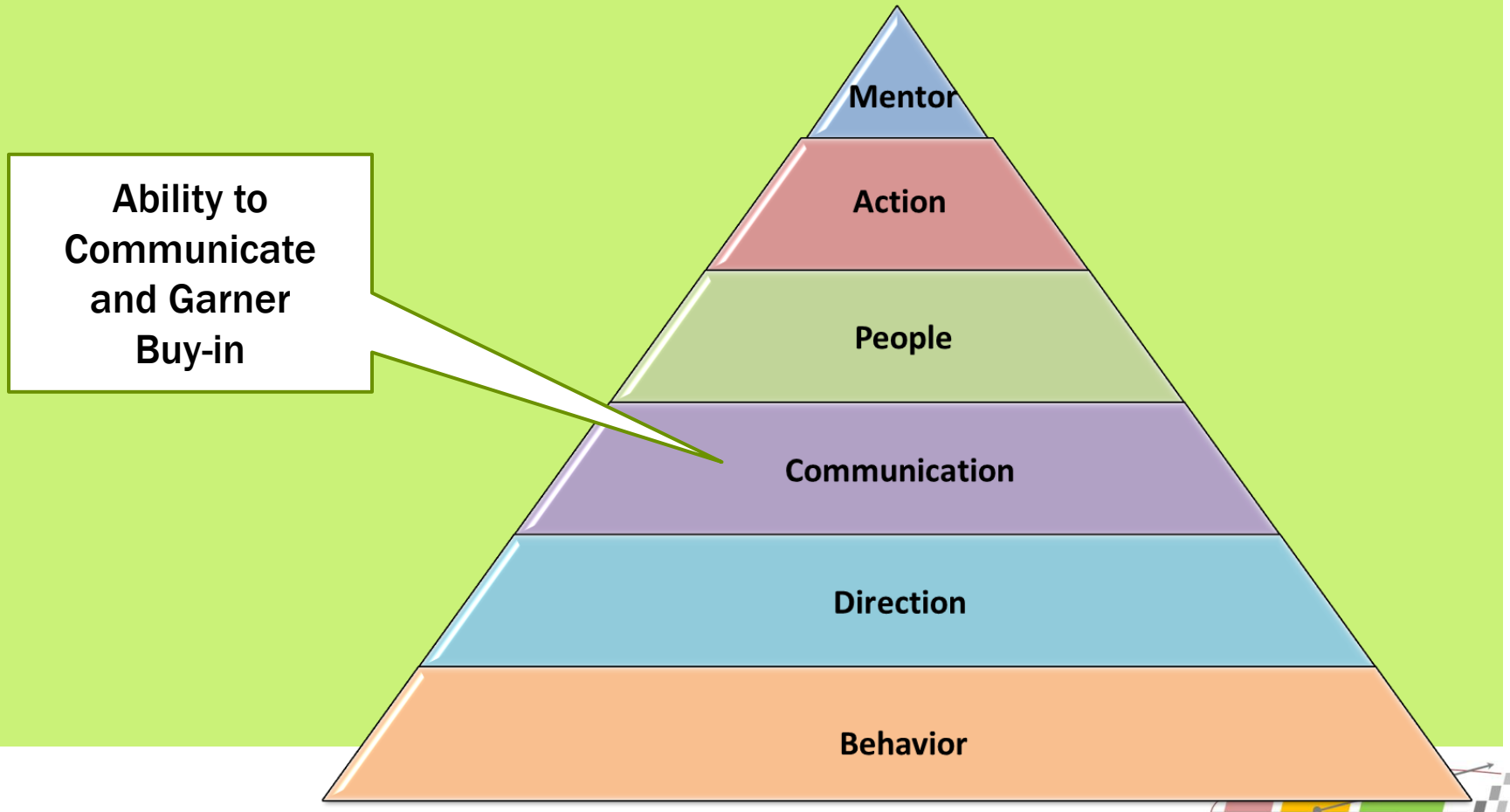


LEADERSHIP COMMUNICATION

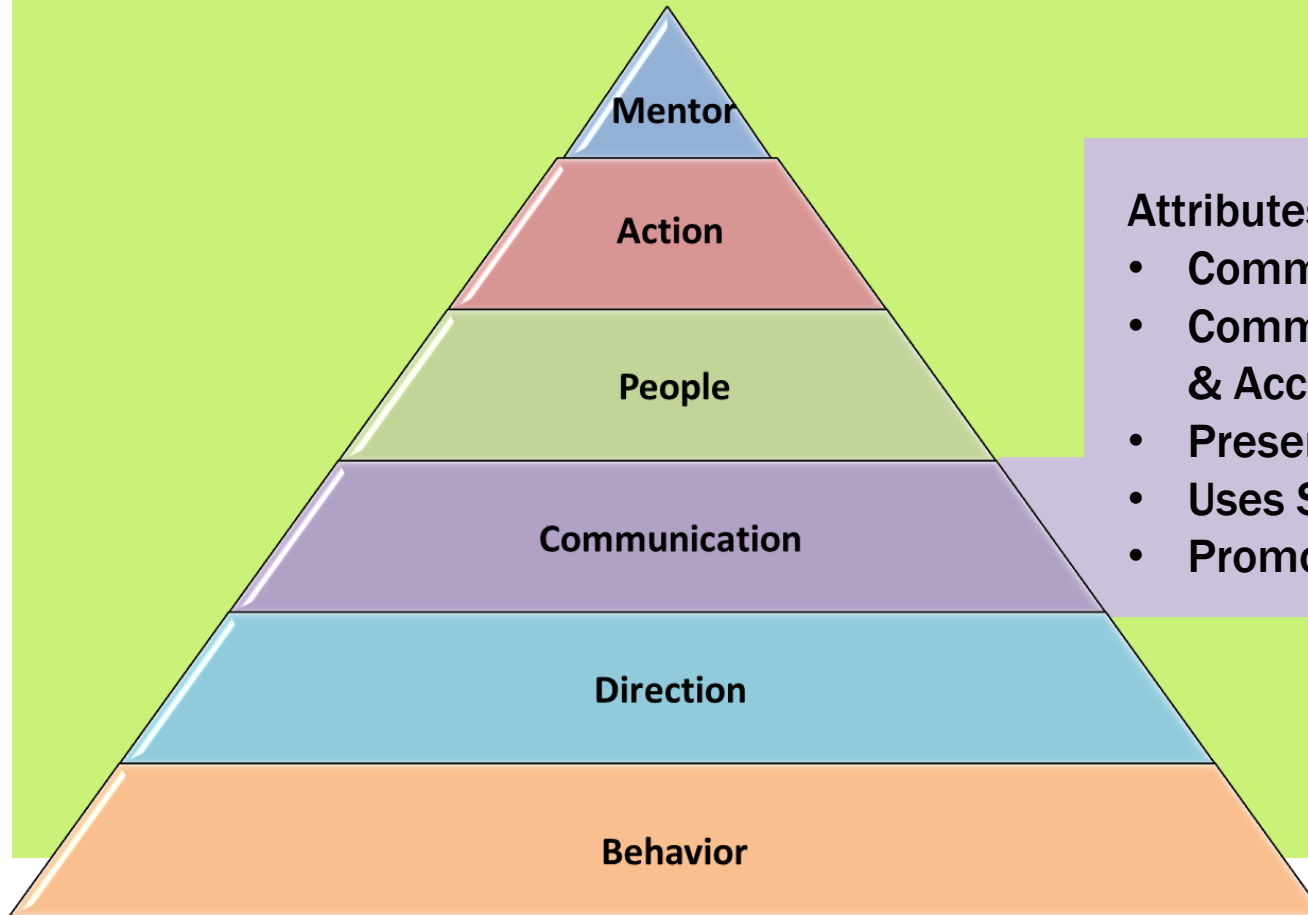


- Available
- Approachable
- Present
- Follows-up

LEADERSHIP COMMUNICATION



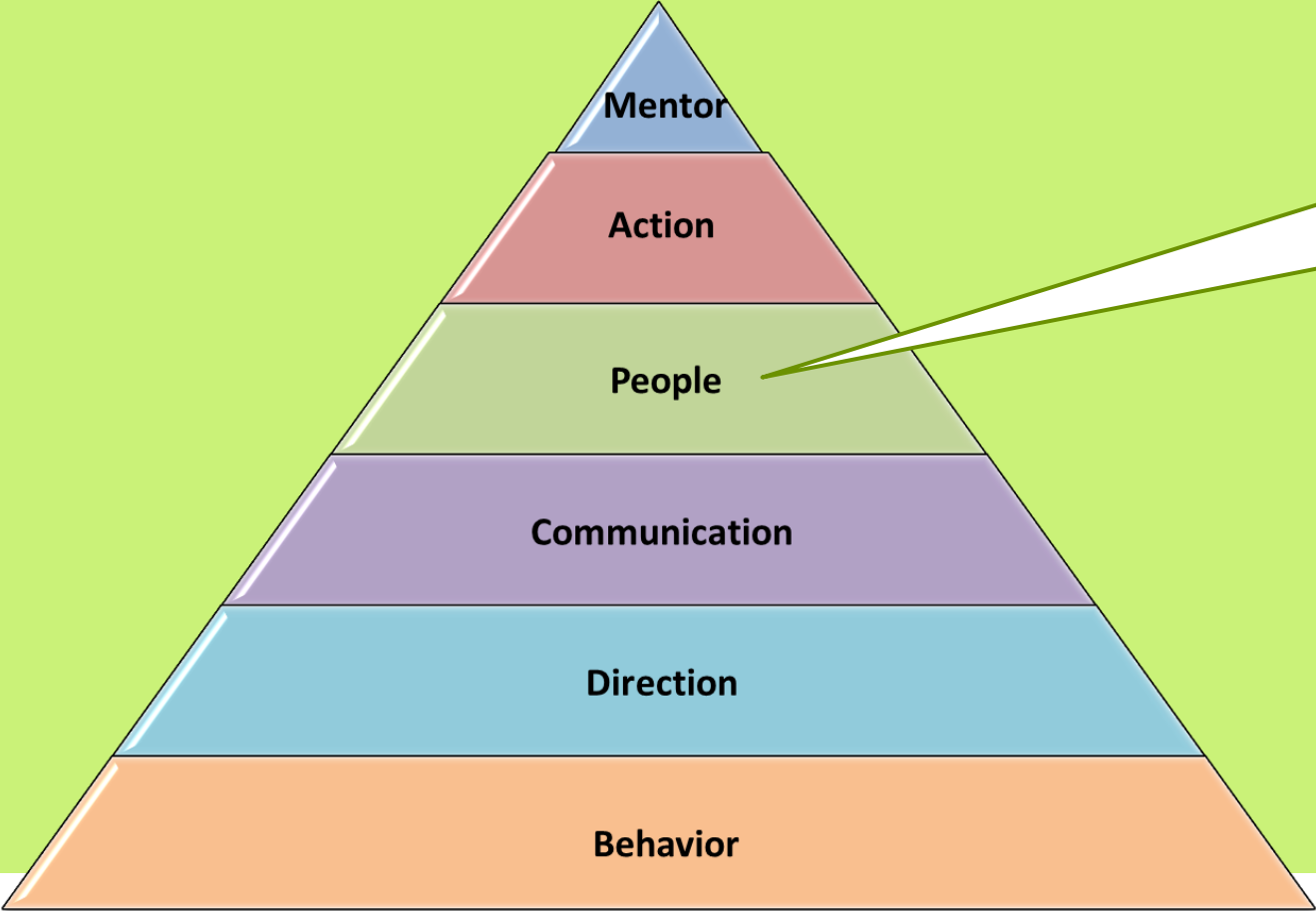
LEADERSHIP COMMUNICATION



Attributes:

- Communicates Strategy
- Communicates Expectations & Accountability
- Presentation Skills
- Uses Stories
- Promotes Integration

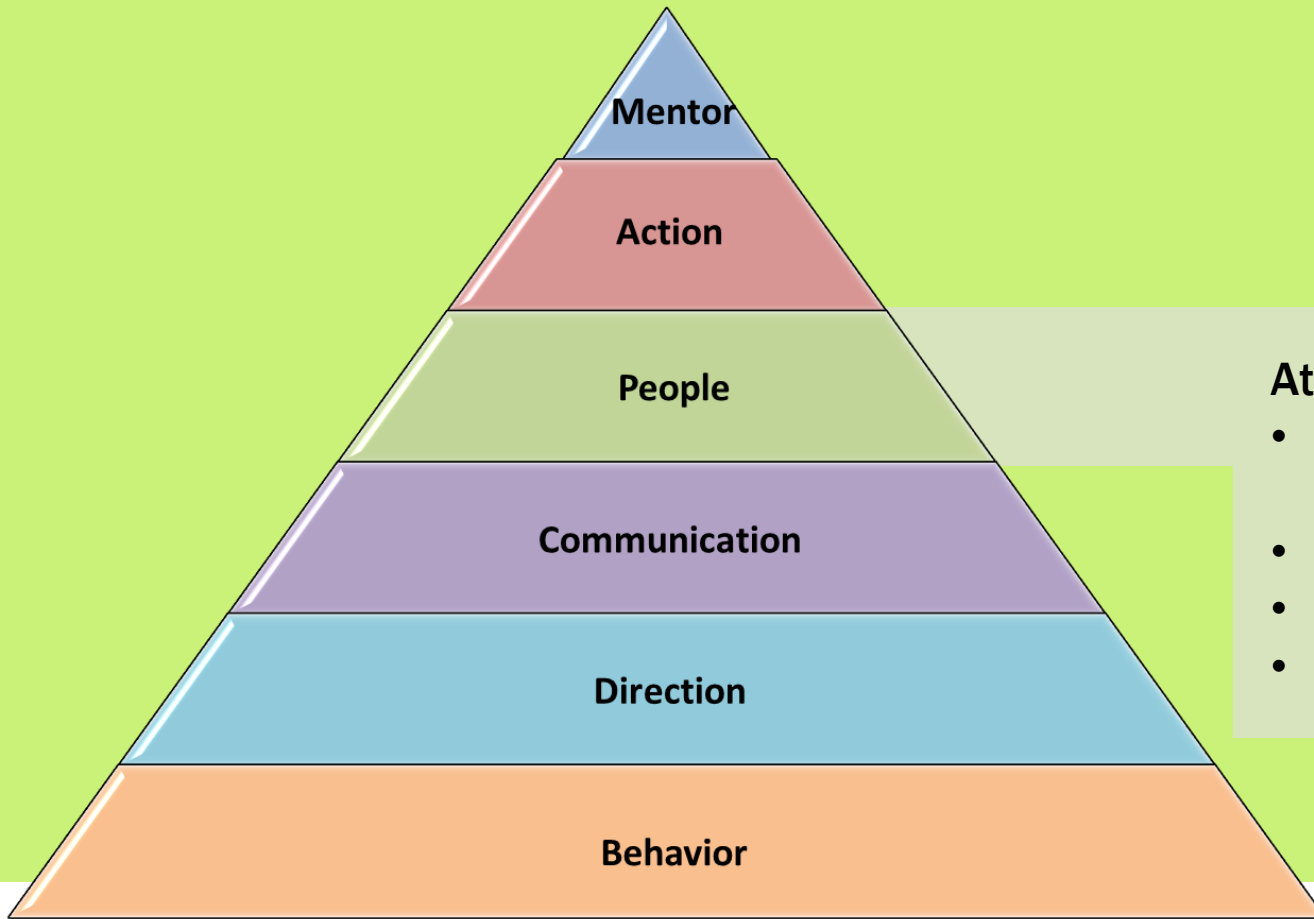
PEOPLE



Ability to Understand and Motivate People



PEOPLE



Attributes:

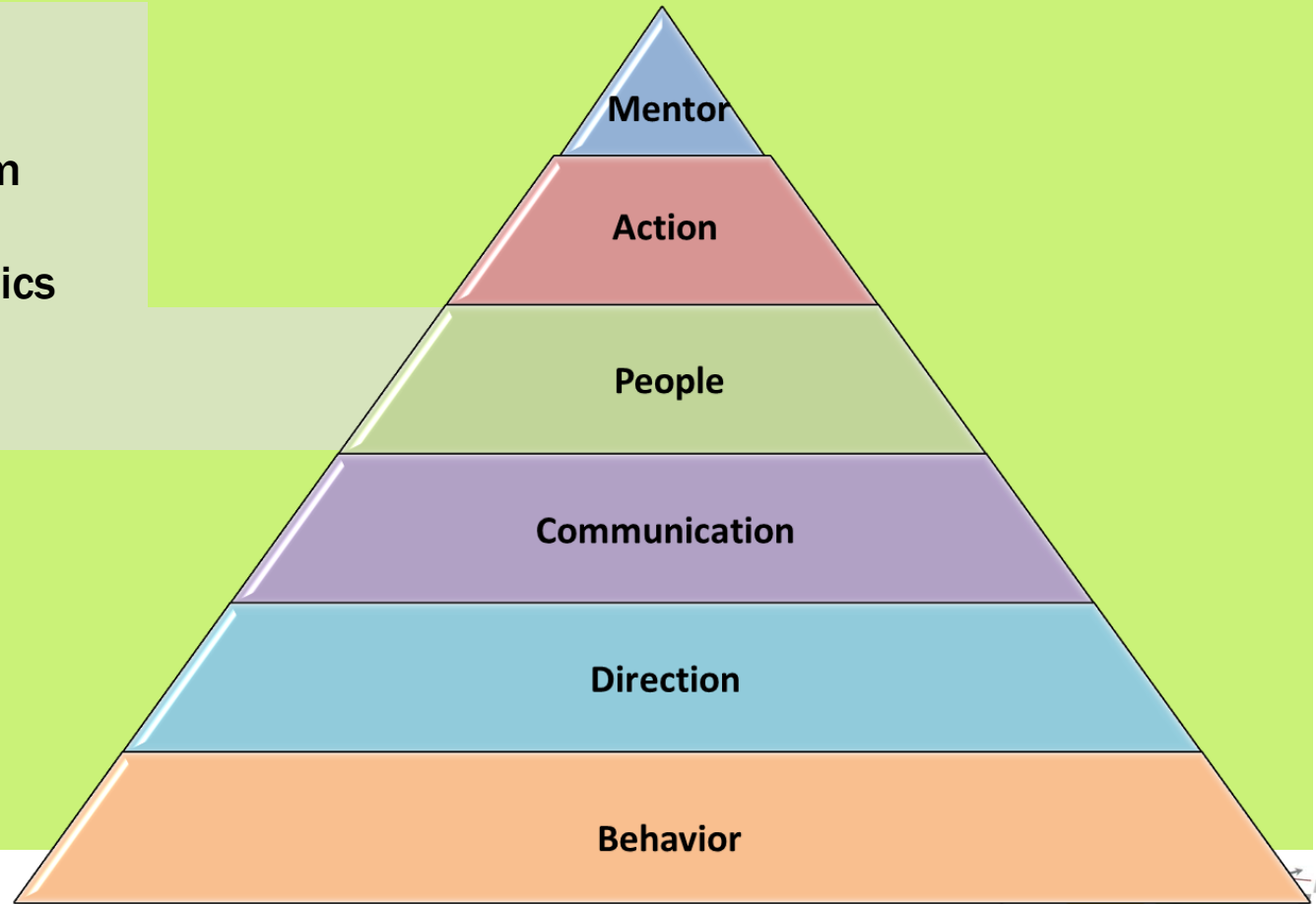
- Possesses Emotional Intelligence
- Caring
- Invests in Others
- Empowers & Trusts



PEOPLE

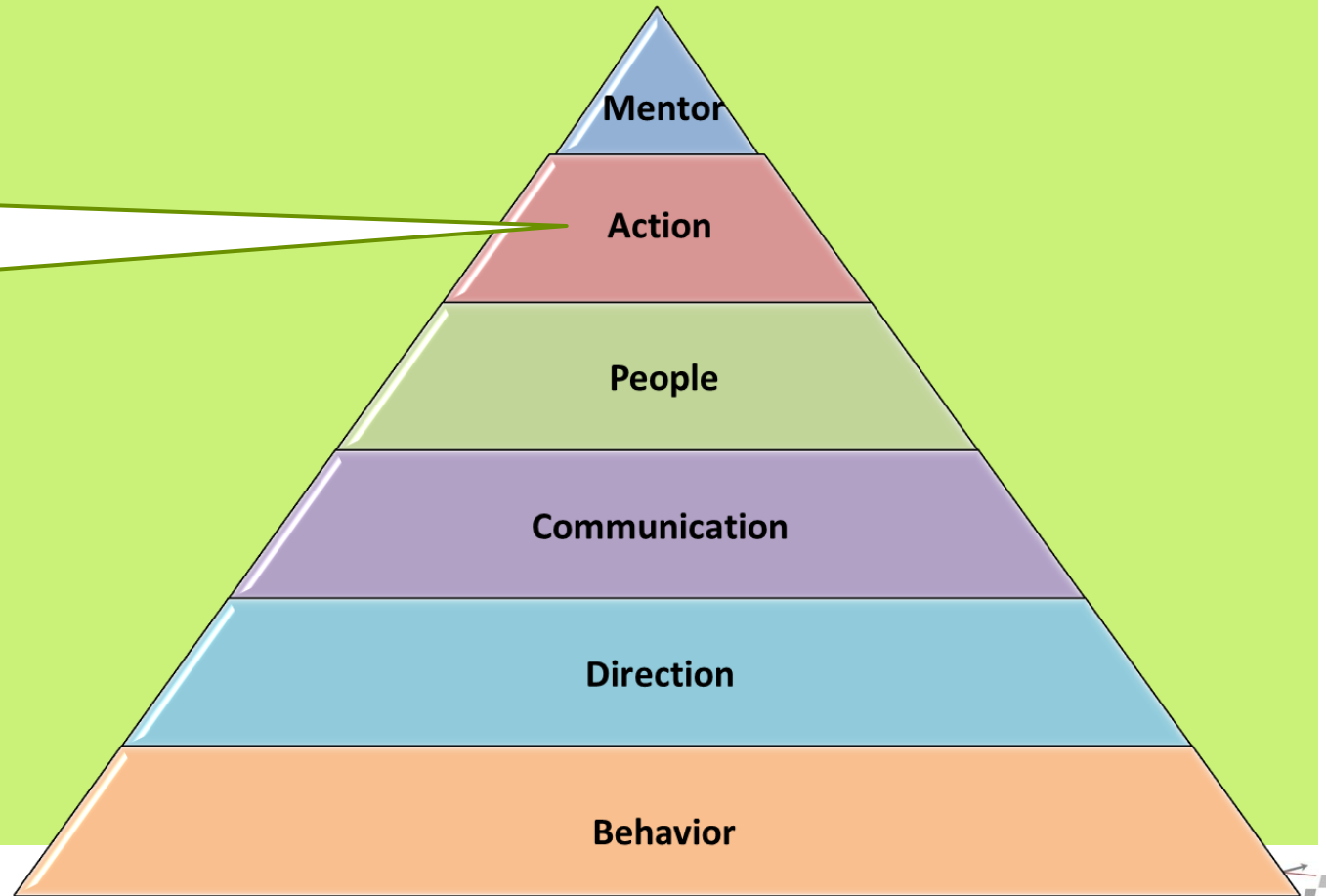
Attributes:

- Motivator
- Understands Team Dynamics
- Understands Politics
- Addresses and Manages Conflict



LEADERSHIP ACTION

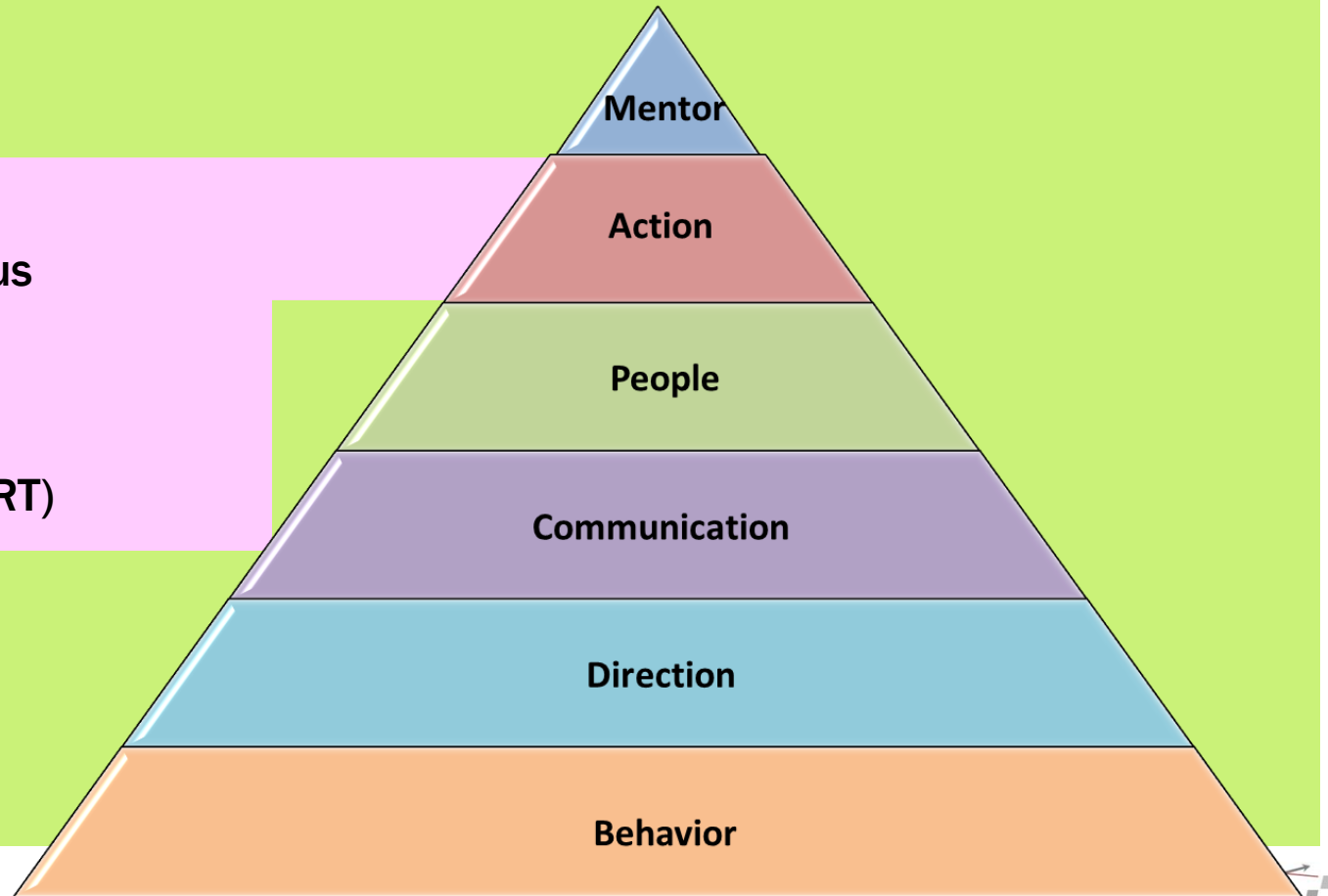
Ability to
Initiate Action
and Get Things
Done



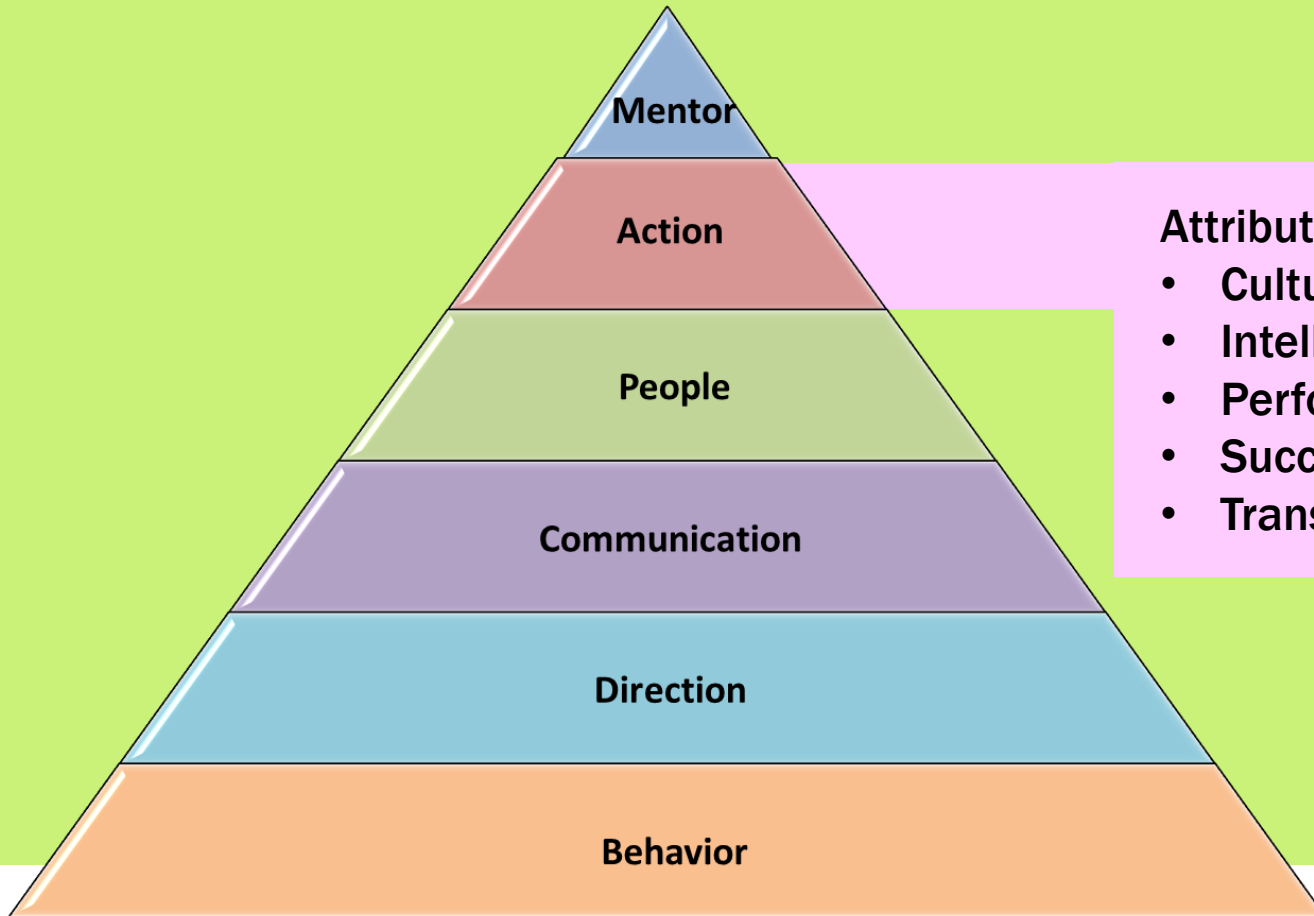
LEADERSHIP ACTION

Attributes:

- Desires Continuous Improvement
- Innovator
- Decision-maker
- Goal Setter (SMART)



LEADERSHIP ACTION



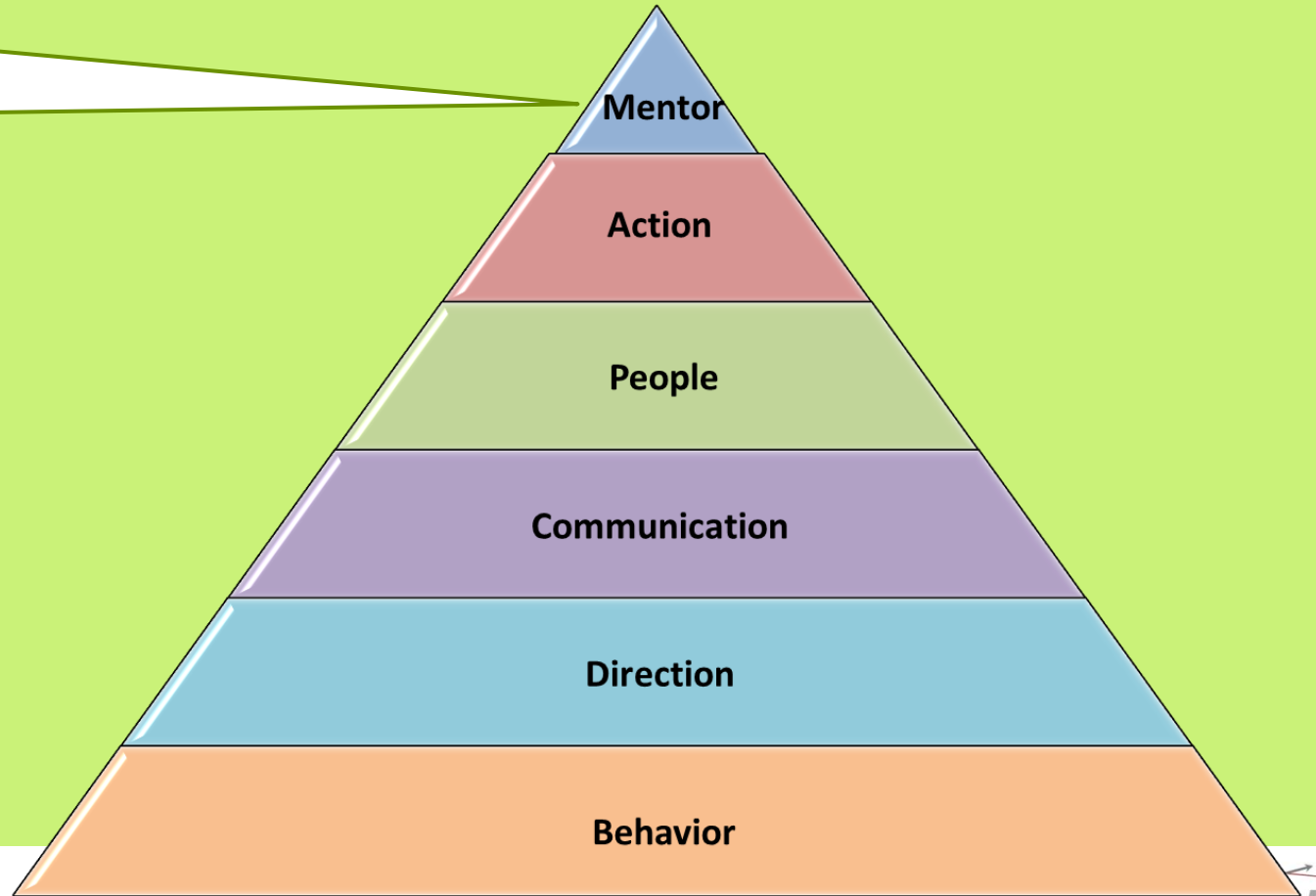
Attributes:

- Culture of Action
- Intelligent Risk Taking
- Performance Management
- Successes
- Transcendence



THE MENTOR

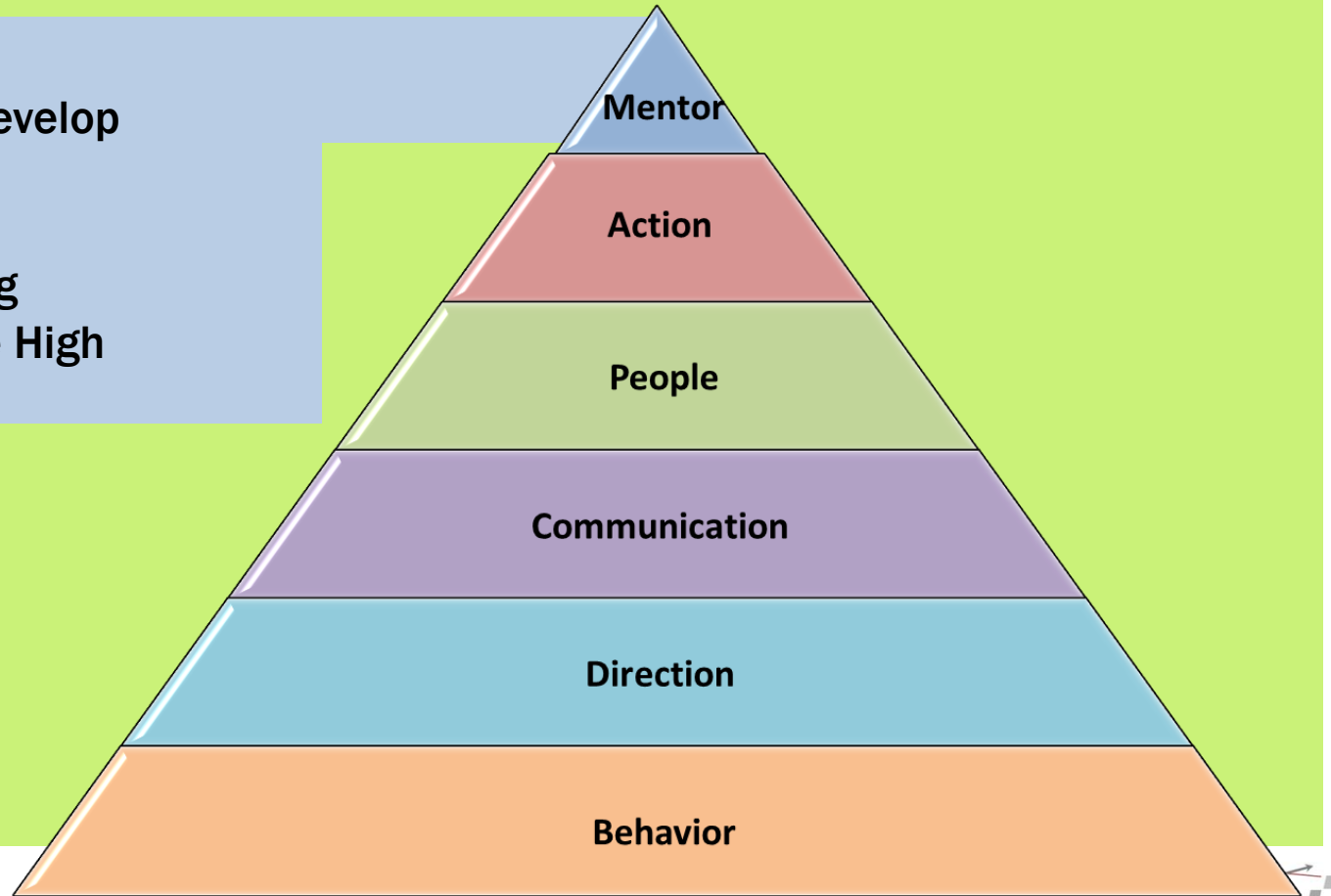
**Desire to
Invest In and
Mentor Others**



THE MENTOR

Attributes:

- Need & Desire to Develop Others
- Coach
- Succession Planning
- Desire to Recognize High Performance



If you are interested in further understanding leadership and developing leaders in your organization, please contact us!



www.CompetitiveEdgePerformance.net

Contact Information:

Rick Bickerstaff

Rick@CompetitiveEdgePerformance.net

843.297.2596

